

# MD ANALYSIS

## CA 1 October Analysis

**GAT Constitutional Area 1 Leader: JEROME THOMPSON**

### July 2018 to October 2018 (4 months) Results

CA 1	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
<b>New Clubs</b>	28	17	43	30	17
<b>Charter Members</b>	1010	782	1502	1041	707
<b>New Members</b>	10945	9964	9664	8282	7827
<b>Drops</b>	14320	13866	13467	14501	10275
<b>Net Growth</b>	-847	-1795	-902	-3840	-387

### October (Only Results)

CA 1	Oct-15	Oct-16	Oct-17	Oct-18
<b>New Clubs</b>	8	11	4	4
<b>Charter Members</b>	269	346	136	186
<b>New Members</b>	2936	2818	2709	2355
<b>Drops</b>	2819	2652	3085	2392
<b>Net Growth</b>	641	745	-19	414

### Statement for 2nd Quarter Results(previous 3 years)

CA 1	2015-2016 2nd Qtr	2016-2017 2nd Qtr	2017-2018 2nd Qtr
<b>New Clubs</b>	23	34	26
<b>Charter Members</b>	718	947	734
<b>New Members</b>	6994	6676	6228
<b>Drops</b>	10424	10145	10824
<b>Net Growth</b>	-2012	-1863	-3214

### MD Wise Analysis

MD	GMT Area	CA 1	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
16	New Jersey	New Clubs	1	0	0	0	0
		Charter Members	34	7	1	4	6
		New Members	170	124	124	131	105
		Drops	145	209	218	188	128
		Net Growth	71	-27	-79	-14	25
20	Bermuda New York	New Clubs	2	1	1	0	0
		Charter Members	61	39	32	8	32
		New Members	416	319	456	364	397
		Drops	493	550	550	532	486
		Net Growth	58	-118	7	-109	29
22	Delaware District Of Columbia Maryland	New Clubs	0	0	2	0	0
		Charter Members	4	3	71	0	0
		New Members	150	164	186	151	134
		Drops	261	269	244	288	186
		Net Growth	-82	-68	38	-114	-26
23	Connecticut	New Clubs	0	0	1	2	0
		Charter Members	2	1	36	29	13
		New Members	151	117	119	79	90
		Drops	180	210	239	207	161
		Net Growth	-10	-72	-67	-87	-55
33	Massachusetts	New Clubs	0	0	0	0	0
		Charter Members	3	6	2	4	2
		New Members	256	213	197	155	159
		Drops	367	356	291	325	215
		Net Growth	-85	-116	-65	-139	-37
44	New Hampshire	New Clubs	0	1	0	0	0
		Charter Members	0	52	0	5	0
		New Members	83	64	75	49	30
		Drops	162	134	122	98	56
		Net Growth	-70	-14	-38	-41	-19
42	Rhode Island	New Clubs	0	0	0	0	0
		Charter Members	0	3	1	0	1
		New Members	24	26	20	24	16
		Drops	67	30	26	37	20
		Net Growth	-41	4	-5	-12	-2
45	New York Vermont	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	21	17	31	19	31
		Drops	58	54	44	44	33
		Net Growth	-37	-36	-9	-14	7
41	Maine	New Clubs	0	0	0	0	0
		Charter Members	0	4	0	0	2
		New Members	48	39	54	32	39
		Drops	55	52	59	59	51
		Net Growth	0	-4	1	-25	-3
Total	Mahesh Chitnis	New Clubs	3	2	4	2	0
		Charter Members	104	115	143	50	56
		New Members	1319	1083	1262	1004	1001
		Drops	1788	1864	1793	1778	1336
		Net Growth	-196	-451	-217	-555	-81

### October (Only) Results

MD	GMT Area	CA 1	Oct-15	Oct-16	Oct-17	Oct-18
16	New Jersey	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	53	35	42	33
		Drops	27	51	42	33
		Net Growth	27	-12	1	5
20	Bermuda New York	New Clubs	0	0	0	0
		Charter Members	6	4	3	1
		New Members	92	154	152	124
		Drops	122	146	123	83
		Net Growth	-12	24	39	57
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	40	75	72	37
		Drops	42	60	75	35
		Net Growth	9	21	1	10
23	Connecticut	New Clubs	0	0	1	0
		Charter Members	0	3	0	0
		New Members	49	38	47	36
		Drops	64	48	49	54
		Net Growth	-5	-7	3	-18
33	Massachusetts	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	72	64	100	80
		Drops	101	51	51	81
		Net Growth	-23	22	51	6
44	New Hampshire	New Clubs	0	0	0	0
		Charter Members	12	0	3	0
		New Members	34	26	22	12
		Drops	30	24	16	8
		Net Growth	17	3	10	5
42	Rhode Island	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	6	8	8	8
		Drops	6	7	4	6
		Net Growth	2	1	4	2
45	New York Vermont	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	12	7	7	12
		Drops	9	7	3	5
		Net Growth	3	1	7	8
41	Maine	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	14	22	17	22
		Drops	15	17	4	9
		Net Growth	-1	5	13	15
Total	Mahesh Chitnis	New Clubs	0	0	1	0
		Charter Members	18	8	6	1
		New Members	372	429	467	364
		Drops	416	411	367	314
		Net Growth	17	58	129	90

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2015-2016 2nd Qtr</b>	<b>2016-2017 2nd Qtr</b>	<b>2017-2018 2nd Qtr</b>
<b>16</b>	<b>New Jersey</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	100	103	81
		<b>Drops</b>	188	168	172
		<b>Net Growth</b>	-78	-48	-89
<b>20</b>	<b>Bermuda New York</b>	<b>New Clubs</b>	1	1	1
		<b>Charter Members</b>	34	28	27
		<b>New Members</b>	368	389	300
		<b>Drops</b>	487	482	459
		<b>Net Growth</b>	-62	-36	-111
<b>22</b>	<b>Delaware District Of Columbia Maryland</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	1	16	0
		<b>New Members</b>	123	161	159
		<b>Drops</b>	168	161	212
		<b>Net Growth</b>	-26	28	-39
<b>23</b>	<b>Connecticut</b>	<b>New Clubs</b>	0	0	2
		<b>Charter Members</b>	1	11	22
		<b>New Members</b>	111	90	105
		<b>Drops</b>	136	135	161
		<b>Net Growth</b>	-9	-30	-15
<b>33</b>	<b>Massachusetts</b>	<b>New Clubs</b>	0	1	0
		<b>Charter Members</b>	2	25	0
		<b>New Members</b>	153	153	205
		<b>Drops</b>	224	195	197
		<b>Net Growth</b>	-59	-1	20
<b>44</b>	<b>New Hampshire</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	17	0	5
		<b>New Members</b>	65	63	64
		<b>Drops</b>	65	68	52
		<b>Net Growth</b>	19	-1	18
<b>42</b>	<b>Rhode Island</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	15	22	19
		<b>Drops</b>	29	19	15
		<b>Net Growth</b>	-10	4	5
<b>45</b>	<b>New York Vermont</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	26	16	17
		<b>Drops</b>	30	49	25
		<b>Net Growth</b>	-4	-31	-4
<b>41</b>	<b>Maine</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	44	39	56
		<b>Drops</b>	57	65	36
		<b>Net Growth</b>	-11	-22	21
<b>Total</b>	<b>Mahesh Chitnis</b>	<b>New Clubs</b>	1	2	3
		<b>Charter Members</b>	55	80	54
		<b>New Members</b>	1005	1036	1006
		<b>Drops</b>	1384	1342	1329
		<b>Net Growth</b>	-240	-137	-194

### MD Wise Analysis

MD	GMT Area	CA 1	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
13	Ohio	New Clubs	1	0	2	0	0
		Charter Members	25	1	55	9	3
		New Members	337	297	266	210	227
		Drops	458	464	484	430	338
		Net Growth	-57	-136	-135	-169	-80
14	Pennsylvania	New Clubs	1	2	0	6	1
		Charter Members	31	62	4	176	19
		New Members	465	411	419	401	352
		Drops	827	737	602	722	495
		Net Growth	-262	-197	-139	-77	-76
24	Virginia	New Clubs	0	0	1	1	0
		Charter Members	2	3	21	105	9
		New Members	240	204	165	221	145
		Drops	278	291	323	312	253
		Net Growth	-8	-55	-104	53	-74
29	West Virginia	New Clubs	0	0	0	0	1
		Charter Members	1	1	1	0	21
		New Members	133	139	83	71	86
		Drops	162	155	138	173	88
		Net Growth	-15	-7	-42	-87	36
Total	Cindy Gregg	New Clubs	2	2	3	7	2
		Charter Members	59	67	81	290	52
		New Members	1175	1051	933	903	810
		Drops	1725	1647	1547	1637	1174
		Net Growth	-342	-395	-420	-280	-194

### October (Only) Results

MD	GMT Area	CA 1	Oct-15	Oct-16	Oct-17	Oct-18
13	Ohio	New Clubs	0	1	0	0
		Charter Members	0	32	2	0
		New Members	93	98	62	100
		Drops	132	127	117	94
		Net Growth	-32	11	-36	10
14	Pennsylvania	New Clubs	1	0	1	0
		Charter Members	35	1	56	1
		New Members	130	139	122	123
		Drops	157	124	133	135
		Net Growth	14	26	57	-1
24	Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	67	51	66	39
		Drops	54	79	76	63
		Net Growth	23	-17	-8	-21
29	West Virginia	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	24	18	24	21
		Drops	18	16	22	23
		Net Growth	6	5	3	2
Total	Cindy Gregg	New Clubs	1	1	1	0
		Charter Members	35	34	58	1
		New Members	314	306	274	283
		Drops	361	346	348	315
		Net Growth	11	25	16	-10

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2015-2016 2nd Qtr</b>	<b>2016-2017 2nd Qtr</b>	<b>2017-2018 2nd Qtr</b>
<b>13</b>	<b>Ohio</b>	<b>New Clubs</b>	0	1	1
		<b>Charter Members</b>	4	32	27
		<b>New Members</b>	222	224	180
		<b>Drops</b>	368	309	373
		<b>Net Growth</b>	-115	-35	-135
<b>14</b>	<b>Pennsylvania</b>	<b>New Clubs</b>	2	2	1
		<b>Charter Members</b>	84	47	77
		<b>New Members</b>	333	318	351
		<b>Drops</b>	507	514	536
		<b>Net Growth</b>	-70	-116	-82
<b>24</b>	<b>Virginia</b>	<b>New Clubs</b>	0	0	1
		<b>Charter Members</b>	1	1	21
		<b>New Members</b>	153	129	139
		<b>Drops</b>	188	218	198
		<b>Net Growth</b>	-19	-67	-33
<b>29</b>	<b>West Virginia</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	2	0
		<b>New Members</b>	86	70	64
		<b>Drops</b>	98	131	109
		<b>Net Growth</b>	-6	-51	-38
<b>Total</b>	<b>Cindy Gregg</b>	<b>New Clubs</b>	2	3	3
		<b>Charter Members</b>	89	82	125
		<b>New Members</b>	794	741	734
		<b>Drops</b>	1161	1172	1216
		<b>Net Growth</b>	-210	-269	-288

### MD Wise Analysis

MD	GMT Area	CA 1	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
1	Illinois	New Clubs	1	1	1	1	0
		Charter Members	30	40	31	40	2
		New Members	420	436	344	328	368
		Drops	519	482	503	506	418
		Net Growth	-8	55	-59	-98	17
11	Michigan	New Clubs	0	1	1	0	0
		Charter Members	5	37	22	4	7
		New Members	245	254	304	280	223
		Drops	429	396	339	491	328
		Net Growth	-144	-71	25	-159	-60
25	Indiana	New Clubs	0	0	1	0	0
		Charter Members	3	8	41	3	1
		New Members	336	279	283	233	218
		Drops	385	413	378	435	272
		Net Growth	5	-74	-23	-166	-15
43	Kentucky	New Clubs	0	0	1	0	1
		Charter Members	1	5	25	3	21
		New Members	248	160	173	109	113
		Drops	232	247	279	284	204
		Net Growth	49	-63	-45	-151	-59
10	Michigan	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	3	0
		New Members	34	52	34	23	38
		Drops	54	50	58	43	37
		Net Growth	-13	6	-22	-13	5
Total	Steve Anton	New Clubs	1	2	4	1	1
		Charter Members	39	90	119	53	31
		New Members	1283	1181	1138	973	960
		Drops	1619	1588	1557	1759	1259
		Net Growth	-111	-147	-124	-587	-112



### October (Only) Results

MD	GMT Area	CA 1	Oct-15	Oct-16	Oct-17	Oct-18
1	Illinois	New Clubs	1	0	0	0
		Charter Members	39	0	2	0
		New Members	137	104	128	132
		Drops	97	88	118	91
		Net Growth	93	21	19	50
11	Michigan	New Clubs	1	0	0	0
		Charter Members	35	0	2	0
		New Members	86	121	111	89
		Drops	114	79	140	73
		Net Growth	15	56	-15	20
25	Indiana	New Clubs	0	0	0	0
		Charter Members	7	14	0	1
		New Members	78	67	71	54
		Drops	92	70	88	62
		Net Growth	1	14	-10	3
43	Kentucky	New Clubs	0	0	0	0
		Charter Members	0	3	1	0
		New Members	51	42	22	21
		Drops	28	67	38	38
		Net Growth	25	-16	-11	-14
10	Michigan	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	17	11	9	8
		Drops	22	9	18	7
		Net Growth	-5	2	-9	2
Total	Steve Anton	New Clubs	2	0	0	0
		Charter Members	81	17	5	1
		New Members	369	345	341	304
		Drops	353	313	402	271
		Net Growth	129	77	-26	61

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2015-2016 2nd Qtr</b>	<b>2016-2017 2nd Qtr</b>	<b>2017-2018 2nd Qtr</b>
<b>1</b>	<b>Illinois</b>	<b>New Clubs</b>	3	1	1
		<b>Charter Members</b>	108	24	22
		<b>New Members</b>	277	242	233
		<b>Drops</b>	342	416	451
		<b>Net Growth</b>	68	-128	-173
<b>11</b>	<b>Michigan</b>	<b>New Clubs</b>	3	0	0
		<b>Charter Members</b>	82	3	47
		<b>New Members</b>	202	251	236
		<b>Drops</b>	388	408	354
		<b>Net Growth</b>	-88	-125	-43
<b>25</b>	<b>Indiana</b>	<b>New Clubs</b>	0	1	0
		<b>Charter Members</b>	8	36	0
		<b>New Members</b>	195	174	165
		<b>Drops</b>	285	311	273
		<b>Net Growth</b>	-48	-91	-84
<b>43</b>	<b>Kentucky</b>	<b>New Clubs</b>	0	1	0
		<b>Charter Members</b>	0	25	1
		<b>New Members</b>	108	64	54
		<b>Drops</b>	159	161	136
		<b>Net Growth</b>	-45	-56	-69
<b>10</b>	<b>Michigan</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	37	20	18
		<b>Drops</b>	58	54	37
		<b>Net Growth</b>	-20	-31	-18
<b>Total</b>	<b>Steve Anton</b>	<b>New Clubs</b>	6	3	1
		<b>Charter Members</b>	198	88	70
		<b>New Members</b>	819	751	706
		<b>Drops</b>	1232	1350	1251
		<b>Net Growth</b>	-133	-431	-387

### MD Wise Analysis

MD	GMT Area	CA 1	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
5	North Dakota South Dakota	New Clubs	0	0	0	0	0
		Charter Members	1	0	1	0	0
		New Members	139	133	136	92	58
		Drops	164	188	159	238	132
		Net Growth	-9	-48	-9	-123	-66
5M	Minnesota	New Clubs	0	0	3	2	1
		Charter Members	8	14	81	46	33
		New Members	438	451	404	429	350
		Drops	529	611	544	563	493
		Net Growth	-29	-108	5	-42	-54
9	Iowa	New Clubs	0	0	1	0	0
		Charter Members	5	1	23	1	14
		New Members	230	187	250	204	180
		Drops	336	272	311	282	238
		Net Growth	-85	-63	-15	-48	-19
27	Wisconsin	New Clubs	1	0	0	1	0
		Charter Members	25	1	1	23	3
		New Members	503	535	492	418	360
		Drops	589	580	592	592	500
		Net Growth	0	14	-45	-90	-77
Total	Michael Molenda	New Clubs	1	0	4	3	1
		Charter Members	39	16	106	70	50
		New Members	1310	1306	1282	1143	948
		Drops	1618	1651	1606	1675	1363
		Net Growth	-123	-205	-64	-303	-216

### October (Only) Results

MD	GMT Area	CA 1	Oct-15	Oct-16	Oct-17	Oct-18
5	North Dakota South Dakota	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	47	60	36	26
		Drops	56	38	68	37
		Net Growth	-7	25	-30	-9
5M	Minnesota	New Clubs	0	1	1	1
		Charter Members	0	22	24	27
		New Members	134	113	138	82
		Drops	147	106	130	112
		Net Growth	-6	42	44	9
9	Iowa	New Clubs	0	0	0	0
		Charter Members	0	0	1	5
		New Members	46	43	47	57
		Drops	57	69	75	64
		Net Growth	-9	-23	-21	-1
27	Wisconsin	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	205	155	139	114
		Drops	151	176	159	126
		Net Growth	66	-12	-7	3
Total	Michael Molenda	New Clubs	0	1	1	1
		Charter Members	0	22	25	32
		New Members	432	371	360	279
		Drops	411	389	432	339
		Net Growth	44	32	-14	2

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2015-2016 2nd Qtr</b>	<b>2016-2017 2nd Qtr</b>	<b>2017-2018 2nd Qtr</b>
<b>5</b>	North Dakota South Dakota	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	1	0
		<b>New Members</b>	92	114	85
		<b>Drops</b>	186	138	139
		<b>Net Growth</b>	-89	-17	-36
<b>5M</b>	Minnesota	<b>New Clubs</b>	1	3	1
		<b>Charter Members</b>	26	66	29
		<b>New Members</b>	360	322	343
		<b>Drops</b>	448	402	430
		<b>Net Growth</b>	-37	14	-18
<b>9</b>	Iowa	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	1	0	4
		<b>New Members</b>	131	142	126
		<b>Drops</b>	243	250	271
		<b>Net Growth</b>	-100	-97	-127
<b>27</b>	Wisconsin	<b>New Clubs</b>	0	0	1
		<b>Charter Members</b>	1	0	21
		<b>New Members</b>	414	356	335
		<b>Drops</b>	408	438	446
		<b>Net Growth</b>	41	-60	-65
<b>Total</b>	<b>Michael Molenda</b>	<b>New Clubs</b>	1	3	2
<b>Charter Members</b>		28	67	54	
<b>New Members</b>		997	934	889	
<b>Drops</b>		1285	1228	1286	
<b>Net Growth</b>		-185	-160	-246	

### MD Wise Analysis

MD	GMT Area	CA 1	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
12	Tennessee	New Clubs	0	0	1	1	0
		Charter Members	1	6	32	50	3
		New Members	239	277	190	129	131
		Drops	278	302	257	262	250
		Net Growth	-18	-1	-12	-64	-95
18	Georgia	New Clubs	1	0	0	1	0
		Charter Members	28	5	1	26	4
		New Members	209	185	144	86	136
		Drops	307	269	266	208	169
		Net Growth	-50	-45	-105	-86	-14
30	Mississippi	New Clubs	0	0	1	1	0
		Charter Members	0	3	36	27	7
		New Members	128	90	67	97	47
		Drops	99	130	110	140	60
		Net Growth	36	-28	9	-10	16
31	North Carolina	New Clubs	0	0	1	0	0
		Charter Members	4	3	44	3	2
		New Members	205	151	208	156	150
		Drops	280	278	278	266	157
		Net Growth	-27	-103	14	-84	33
32	South Carolina	New Clubs	1	0	2	0	0
		Charter Members	29	5	55	0	0
		New Members	112	121	92	86	76
		Drops	185	173	146	143	136
		Net Growth	-30	-31	15	-43	-52
34	Alabama	New Clubs	1	1	0	0	0
		Charter Members	30	28	9	1	0
		New Members	113	112	104	90	109
		Drops	174	111	167	171	81
		Net Growth	-13	44	-43	-67	33
35	Aruba Bahamas Florida	New Clubs	1	1	2	1	1
		Charter Members	38	51	88	29	53
		New Members	308	245	214	161	172
		Drops	324	273	372	365	192
		Net Growth	106	87	4	-128	101
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	2	0
		New Members	0	0	0	22	101
		Drops	0	0	0	260	149
		Net Growth	0	0	0	-227	-37
60	Various	New Clubs	0	0	0	0	1
		Charter Members	0	12	1	0	32
		New Members	0	45	74	48	32
		Drops	0	58	86	69	97
		Net Growth	0	19	-6	-17	5
Total	Carlton Lloyd	New Clubs	4	2	7	4	2
		Charter Members	130	113	266	138	101
		New Members	1314	1226	1093	875	954
		Drops	1647	1594	1682	1884	1291
		Net Growth	4	-58	-124	-726	-10

### October (Only) Results

MD	GMT Area	CA 1	Oct-15	Oct-16	Oct-17	Oct-18
12	Tennessee	New Clubs	0	1	0	0
		Charter Members	0	25	1	0
		New Members	113	70	40	26
		Drops	70	56	61	15
		Net Growth	50	44	-16	16
18	Georgia	New Clubs	0	0	0	0
		Charter Members	1	0	0	3
		New Members	53	19	24	37
		Drops	43	29	46	45
		Net Growth	16	-9	-19	1
30	Mississippi	New Clubs	0	0	0	0
		Charter Members	3	3	0	7
		New Members	27	26	22	13
		Drops	21	21	50	19
		Net Growth	12	10	-26	3
31	North Carolina	New Clubs	0	0	0	0
		Charter Members	1	7	0	0
		New Members	37	34	44	36
		Drops	78	45	53	34
		Net Growth	-36	-1	-1	7
32	South Carolina	New Clubs	0	1	0	0
		Charter Members	0	23	0	0
		New Members	31	34	24	28
		Drops	26	13	32	27
		Net Growth	9	44	-7	3
34	Alabama	New Clubs	1	0	0	0
		Charter Members	25	1	0	0
		New Members	33	41	30	23
		Drops	16	31	32	26
		Net Growth	42	12	2	-2
35	Aruba Bahamas Florida	New Clubs	0	0	0	0
		Charter Members	1	1	0	12
		New Members	71	58	51	40
		Drops	43	39	67	44
		Net Growth	44	27	-5	16
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	54
		Drops	0	0	1	56
		Net Growth	0	0	-1	3
60	Various	New Clubs	0	0	0	0
		Charter Members	0	1	0	3
		New Members	15	38	25	8
		Drops	18	17	13	24
		Net Growth	-2	23	12	3
Total	Carlton Lloyd	New Clubs	1	2	0	0
		Charter Members	31	61	1	25
		New Members	380	320	260	265
		Drops	315	251	355	290
		Net Growth	135	150	-61	50

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2015-2016 2nd Qtr</b>	<b>2016-2017 2nd Qtr</b>	<b>2017-2018 2nd Qtr</b>
<b>12</b>	<b>Tennessee</b>	<b>New Clubs</b>	0	2	0
		<b>Charter Members</b>	0	50	2
		<b>New Members</b>	162	157	133
		<b>Drops</b>	225	248	239
		<b>Net Growth</b>	-51	-29	-85
<b>18</b>	<b>Georgia</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	2	0	1
		<b>New Members</b>	121	84	56
		<b>Drops</b>	158	176	144
		<b>Net Growth</b>	-23	-88	-77
<b>30</b>	<b>Mississippi</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	4	3	1
		<b>New Members</b>	71	55	41
		<b>Drops</b>	63	78	122
		<b>Net Growth</b>	27	-17	-60
<b>31</b>	<b>North Carolina</b>	<b>New Clubs</b>	0	1	1
		<b>Charter Members</b>	1	27	23
		<b>New Members</b>	107	100	102
		<b>Drops</b>	233	175	304
		<b>Net Growth</b>	-117	-32	-162
<b>32</b>	<b>South Carolina</b>	<b>New Clubs</b>	0	1	0
		<b>Charter Members</b>	2	31	0
		<b>New Members</b>	84	79	80
		<b>Drops</b>	90	90	129
		<b>Net Growth</b>	6	36	-42
<b>34</b>	<b>Alabama</b>	<b>New Clubs</b>	3	0	1
		<b>Charter Members</b>	78	1	22
		<b>New Members</b>	60	56	55
		<b>Drops</b>	112	142	102
		<b>Net Growth</b>	32	-81	-20
<b>35</b>	<b>Aruba Bahamas Florida</b>	<b>New Clubs</b>	0	0	3
		<b>Charter Members</b>	3	4	66
		<b>New Members</b>	156	141	147
		<b>Drops</b>	307	290	354
		<b>Net Growth</b>	-98	-106	-99
<b>51</b>	<b>Puerto Rico U S Virgin Islands</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	0	0	0
		<b>Drops</b>	0	0	1
		<b>Net Growth</b>	0	0	-1
<b>60</b>	<b>Various</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	1	0
		<b>New Members</b>	64	66	37
		<b>Drops</b>	53	69	123
		<b>Net Growth</b>	15	0	-85
<b>Total</b>	<b>Carlton Lloyd</b>	<b>New Clubs</b>	3	4	5
		<b>Charter Members</b>	90	117	115
		<b>New Members</b>	825	738	651
		<b>Drops</b>	1241	1268	1518
		<b>Net Growth</b>	-209	-317	-631



### MD Wise Analysis

MD	GMT Area	CA 1	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
2	Texas	New Clubs	4	3	8	4	6
		Charter Members	155	143	219	133	204
		New Members	1255	1143	1152	972	934
		Drops	1743	1555	1556	1724	1089
		Net Growth	-151	-155	-57	-491	159
3	Oklahoma	New Clubs	2	0	0	0	0
		Charter Members	51	1	1	8	0
		New Members	185	143	114	100	112
		Drops	211	162	196	200	124
		Net Growth	40	-8	-61	-74	1
7	Arkansas	New Clubs	1	1	0	1	0
		Charter Members	34	25	0	25	1
		New Members	153	108	94	118	89
		Drops	203	209	165	181	123
		Net Growth	15	-61	-52	-14	-21
8	Louisiana	New Clubs	1	0	0	0	0
		Charter Members	59	9	0	2	20
		New Members	198	180	136	121	125
		Drops	213	195	180	169	129
		Net Growth	71	8	-31	-30	39
26	Missouri	New Clubs	0	0	1	1	0
		Charter Members	1	3	22	27	10
		New Members	292	294	300	232	177
		Drops	392	321	324	373	266
		Net Growth	-60	-3	37	-87	-45
Total	Gregory Gilliam	New Clubs	8	4	9	6	6
		Charter Members	300	181	242	195	235
		New Members	2083	1868	1796	1543	1437
		Drops	2762	2442	2421	2647	1731
		Net Growth	-85	-219	-164	-696	133

### October (Only) Results

MD	GMT Area	CA 1	Oct-15	Oct-16	Oct-17	Oct-18
2	Texas	New Clubs	1	3	1	2
		Charter Members	27	68	34	84
		New Members	285	345	303	257
		Drops	271	347	361	273
		Net Growth	73	94	-5	86
3	Oklahoma	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	52	21	37	30
		Drops	34	31	49	18
		Net Growth	19	-9	-8	16
7	Arkansas	New Clubs	1	0	0	0
		Charter Members	23	0	1	0
		New Members	26	24	38	27
		Drops	35	27	36	28
		Net Growth	16	0	4	4
8	Louisiana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	41	22	19	28
		Drops	41	28	30	23
		Net Growth	1	-4	-9	8
26	Missouri	New Clubs	0	1	0	0
		Charter Members	2	20	3	0
		New Members	62	68	89	50
		Drops	60	62	117	66
		Net Growth	13	38	-19	-11
Total	Gregory Gilliam	New Clubs	2	4	1	2
		Charter Members	52	88	38	84
		New Members	466	480	486	392
		Drops	441	495	593	408
		Net Growth	122	119	-37	103

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2015-2016 2nd Qtr</b>	<b>2016-2017 2nd Qtr</b>	<b>2017-2018 2nd Qtr</b>
<b>2</b>	<b>Texas</b>	<b>New Clubs</b>	3	6	5
		<b>Charter Members</b>	79	154	132
		<b>New Members</b>	745	721	675
		<b>Drops</b>	1237	1277	1182
		<b>Net Growth</b>	-346	-346	-331
<b>3</b>	<b>Oklahoma</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	98	64	96
		<b>Drops</b>	135	109	127
		<b>Net Growth</b>	-30	-40	-19
<b>7</b>	<b>Arkansas</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	24	0	1
		<b>New Members</b>	50	70	57
		<b>Drops</b>	134	113	102
		<b>Net Growth</b>	-55	-33	-40
<b>8</b>	<b>Louisiana</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	2	0
		<b>New Members</b>	97	59	51
		<b>Drops</b>	165	129	128
		<b>Net Growth</b>	-63	-57	-72
<b>26</b>	<b>Missouri</b>	<b>New Clubs</b>	0	2	0
		<b>Charter Members</b>	2	47	4
		<b>New Members</b>	138	165	176
		<b>Drops</b>	339	209	327
		<b>Net Growth</b>	-166	25	-130
<b>Total</b>	<b>Gregory Gilliam</b>	<b>New Clubs</b>	4	8	5
		<b>Charter Members</b>	105	203	137
		<b>New Members</b>	1128	1079	1055
		<b>Drops</b>	2010	1837	1866
		<b>Net Growth</b>	-660	-451	-592

### MD Wise Analysis

MD	GMT Area	CA 1	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
6	Colorado	New Clubs	1	0	1	0	1
		Charter Members	25	0	21	0	35
		New Members	116	90	97	65	76
		Drops	293	159	125	116	109
		Net Growth	-109	-56	6	-39	10
17	Kansas	New Clubs	1	0	0	1	0
		Charter Members	26	1	0	22	1
		New Members	161	138	145	121	105
		Drops	218	206	201	215	136
		Net Growth	-11	-52	-32	-56	-17
21	Arizona California	New Clubs	3	0	0	0	0
		Charter Members	76	27	5	12	1
		New Members	137	216	171	113	134
		Drops	194	205	177	181	88
		Net Growth	30	72	47	-25	79
28	Utah	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	32	27	40	31	25
		Drops	59	40	42	40	35
		Net Growth	-25	-11	-1	-7	-8
38	Nebraska	New Clubs	0	0	0	0	0
		Charter Members	1	0	0	0	4
		New Members	100	82	67	59	72
		Drops	107	109	96	156	94
		Net Growth	1	-16	-23	-90	-13
40	Arizona New Mexico	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	2	0
		New Members	44	47	45	33	28
		Drops	87	79	55	62	86
		Net Growth	-37	-24	-2	-22	-50
15	Wyoming	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	30	21	18	16	23
		Drops	44	42	43	29	24
		Net Growth	-13	-16	-20	-13	0
Total	William Phillipi	New Clubs	5	0	1	1	1
		Charter Members	128	28	26	36	41
		New Members	620	621	583	438	463
		Drops	1002	840	739	799	572
		Net Growth	-164	-103	-25	-252	1

### October (Only) Results

MD	GMT Area	CA 1	Oct-15	Oct-16	Oct-17	Oct-18
6	Colorado	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	35	28	6	23
		Drops	31	30	37	7
		Net Growth	5	2	-30	19
17	Kansas	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	55	42	36	36
		Drops	19	36	36	37
		Net Growth	40	8	0	5
21	Arizona California	New Clubs	0	0	0	0
		Charter Members	0	1	1	0
		New Members	72	39	42	42
		Drops	40	29	31	25
		Net Growth	40	20	18	26
28	Utah	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	13	8	13	11
		Drops	18	14	11	12
		Net Growth	-5	-6	2	0
38	Nebraska	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	23	16	14	25
		Drops	25	19	63	30
		Net Growth	-2	-2	-49	-5
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	12	15	5	5
		Drops	6	14	8	43
		Net Growth	6	2	-2	-36
15	Wyoming	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	4	11	2	18
		Drops	5	18	3	8
		Net Growth	-1	-7	-1	10
Total	William Phillipi	New Clubs	0	0	0	0
		Charter Members	0	1	1	0
		New Members	214	159	118	160
		Drops	144	160	189	162
		Net Growth	83	17	-62	19

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2015-2016 2nd Qtr</b>	<b>2016-2017 2nd Qtr</b>	<b>2017-2018 2nd Qtr</b>
<b>6</b>	<b>Colorado</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	62	66	37
		<b>Drops</b>	91	95	124
		<b>Net Growth</b>	-25	-18	-85
<b>17</b>	<b>Kansas</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	1	0
		<b>New Members</b>	99	121	77
		<b>Drops</b>	124	170	133
		<b>Net Growth</b>	-15	-36	-50
<b>21</b>	<b>Arizona California</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	21	4	2
		<b>New Members</b>	141	100	89
		<b>Drops</b>	169	132	144
		<b>Net Growth</b>	15	-8	-38
<b>28</b>	<b>Utah</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	51	30	17
		<b>Drops</b>	66	45	50
		<b>Net Growth</b>	-15	-15	-32
<b>38</b>	<b>Nebraska</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	78	40	38
		<b>Drops</b>	95	53	101
		<b>Net Growth</b>	-12	-11	-61
<b>40</b>	<b>Arizona New Mexico</b>	<b>New Clubs</b>	0	0	1
		<b>Charter Members</b>	0	0	22
		<b>New Members</b>	21	36	26
		<b>Drops</b>	42	30	47
		<b>Net Growth</b>	-19	8	5
<b>15</b>	<b>Wyoming</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	14	18	11
		<b>Drops</b>	31	65	28
		<b>Net Growth</b>	-14	-45	-14
<b>Total</b>	<b>William Phillipi</b>	<b>New Clubs</b>	1	0	1
		<b>Charter Members</b>	21	5	24
		<b>New Members</b>	466	411	295
		<b>Drops</b>	618	590	627
		<b>Net Growth</b>	-85	-125	-275

### MD Wise Analysis

MD	GMT Area	CA 1	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
4	California	New Clubs	2	3	8	6	3
		Charter Members	131	110	418	199	105
		New Members	1097	972	1014	827	748
		Drops	1088	1134	1191	1312	834
		Net Growth	260	67	400	-106	154
19	British Columbia Idaho Washington	New Clubs	0	0	0	0	1
		Charter Members	6	2	2	1	28
		New Members	196	198	172	195	154
		Drops	381	337	332	347	214
		Net Growth	-113	-106	-119	-117	16
36	California Oregon	New Clubs	1	1	1	0	0
		Charter Members	35	27	23	1	5
		New Members	153	127	86	111	84
		Drops	215	233	208	181	98
		Net Growth	9	-58	-79	-53	19
37	Alberta Montana	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	56	0	0	0	0
		Drops	70	0	0	0	0
		Net Growth	-4	0	0	0	0
39	Idaho Oregon	New Clubs	0	0	0	0	0
		Charter Members	10	1	0	1	0
		New Members	51	46	39	30	33
		Drops	63	85	53	68	64
		Net Growth	4	-29	-12	-30	-30
49	Alaska British Columbia Yukon Territory	New Clubs	0	1	0	0	0
		Charter Members	3	32	0	2	1
		New Members	124	89	97	101	91
		Drops	104	198	127	178	164
		Net Growth	40	-66	-13	-65	-65
50	Hawaii	New Clubs	0	0	0	0	0
		Charter Members	2	0	1	0	0
		New Members	104	105	79	41	52
		Drops	111	104	77	79	64
		Net Growth	8	7	13	-25	-3
46	California Nevada	New Clubs	1	0	0	0	0
		Charter Members	24	0	27	5	2
		New Members	60	40	58	48	49
		Drops	127	82	65	98	58
		Net Growth	-34	-21	31	-38	4
37	Montana	New Clubs	0	0	2	0	0
		Charter Members	0	0	48	0	0
		New Members	0	51	32	50	43
		Drops	0	67	69	59	53
		Net Growth	0	-11	15	-7	-3
Total	Howard Hudson	New Clubs	4	5	11	6	4
		Charter Members	211	172	519	209	141
		New Members	1841	1628	1577	1403	1254
		Drops	2159	2240	2122	2322	1549
		Net Growth	170	-217	236	-441	92

### October (Only) Results

MD	GMT Area	CA 1	Oct-15	Oct-16	Oct-17	Oct-18
4	California	New Clubs	1	1	0	1
		Charter Members	27	65	2	39
		New Members	212	248	232	195
		Drops	176	131	230	167
		Net Growth	85	199	23	91
19	British Columbia Idaho Washington	New Clubs	0	0	0	0
		Charter Members	0	2	0	2
		New Members	82	44	71	28
		Drops	56	43	64	37
		Net Growth	30	9	13	0
36	California Oregon	New Clubs	1	0	0	0
		Charter Members	25	0	0	1
		New Members	27	22	28	26
		Drops	56	39	24	21
		Net Growth	0	-13	7	14
39	Idaho Oregon	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	11	13	14	7
		Drops	10	11	12	10
		Net Growth	3	3	3	-2
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	17	47	21	21
		Drops	44	26	26	35
		Net Growth	-27	21	-5	-14
50	Hawaii	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	19	12	9	7
		Drops	15	15	10	9
		Net Growth	5	-3	0	-1
46	California Nevada	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	5	10	10	12
		Drops	11	4	15	8
		Net Growth	-3	8	-5	5
37	Montana	New Clubs	0	2	0	0
		Charter Members	0	48	0	0
		New Members	16	12	18	12
		Drops	10	18	18	6
		Net Growth	7	43	0	6
Total	Howard Hudson	New Clubs	2	3	0	1
		Charter Members	52	115	2	42
		New Members	389	408	403	308
		Drops	378	287	399	293
		Net Growth	100	267	36	99



**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2015-2016 2nd Qtr</b>	<b>2016-2017 2nd Qtr</b>	<b>2017-2018 2nd Qtr</b>
<b>4</b>	<b>California</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	4 104 519 781 -96	6 181 573 675 120	3 86 486 1078 -453
<b>19</b>	<b>British Columbia Idaho Washington</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	0 0 159 214 -36	0 2 111 189 -62	2 47 160 172 46
<b>36</b>	<b>California Oregon</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	1 27 72 137 -29	0 5 85 165 -64	0 1 77 108 -25
<b>39</b>	<b>Idaho Oregon</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	0 0 30 37 -5	2 43 37 33 49	0 0 24 35 -9
<b>49</b>	<b>Alaska British Columbia Yukon Territory</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	0 0 58 168 -105	0 3 85 109 -5	0 0 56 132 -74
<b>50</b>	<b>Hawaii</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	0 1 32 50 -13	1 21 28 106 -53	0 1 32 83 -47
<b>46</b>	<b>California Nevada</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	0 0 41 68 -21	0 1 38 42 0	1 20 18 87 -44
<b>37</b>	<b>Montana</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	0 0 49 38 15	2 49 29 39 42	0 0 39 36 5
<b>Total</b>	<b>Howard Hudson</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	5 132 960 1493 -290	11 305 986 1358 27	6 155 892 1731 -601

